

DECEMBER 2020 UNICATION OF A CONTRACT OF A C



FRENCH BALAYAGE FOR EVERY SEASON

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Blond Studio and DIA Light offer endless customization options, whether you're looking to warm her up or cool her down!



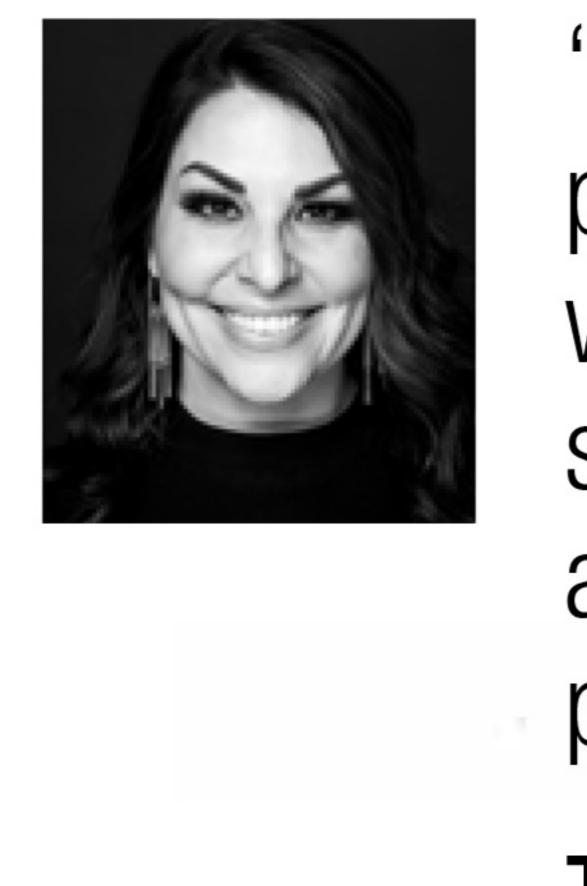


CUSTOMIZE: From 1 level of lift to 9, create anywhere from soft dimension to a bright blonde.

CARE: With ammonia-free, oil-based and bonder infused options, you can lighten with confidence.

CUSTOMIZE AND CARE WITH THIS DYNAMIC DUO





CUSTOMIZE: 15 Milkshake shades with infinite options. **CARE:** The gentle acid crème technology coats the cuticle with a shield of protection and shine.

"DIA Light always provides my clients' hair with a silky, luminous shine while gently toning away any unwanted pigment!"

TARA FAYE BRZYCKI Owner of Salon Ablaze



AMMONIA-FREE PERMANENT HAIRCOLOR

- 100% grey coverage
- 6 weeks of intense hydration and nutrition
- Gentle to hair and scalp
- 50% more shine*

LEARN MORE

YOUR SEARCH ENDS HERE OFFER YOUR CLIENTS VISIBLY HEALTHIER HAIR



INOA's breakthrough ODS² formula is enriched with 60% oil, offering supreme respect for the hair and optimal scalp comfort.

INOA IS THE KEY TO GROWING YOUR ANNUAL REVENUE

EQUALS **\$10K*** INCREMENTAL REVENUE



2X INOA SERVICES PER DAY

FRAGRANCE FREE

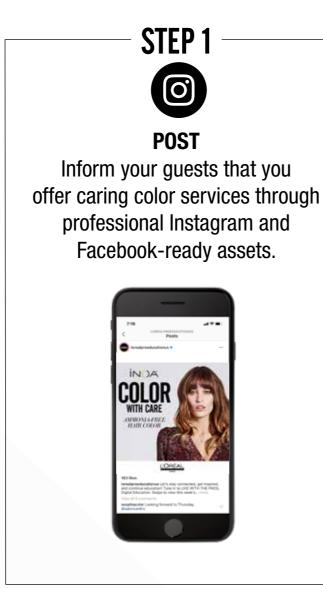
LONG-LASTING RESULTS

Charging only \$15-\$25 extra per INOA service is a game-changer. With minimal ticket upcharge, you will make a positive impact to your client's time in the chair, and long-term impact to your revenue.

*Calculated based on 2 INOA services/day at a \$20 upcharge versus ammoniated color single process service

USE OUR INOA TOOLKIT TO INCREASE YOUR AMMONIA-FREE SERVICES!

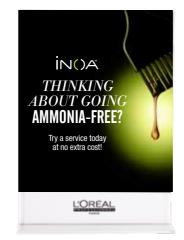
ENCOURAGE YOUR GUESTS TO ASK YOU ABOUT INOA







DOWNLOAD & PRINT Pique your client's interest with INOA signage at your color station.



Don't have the Promo Frame? Now available on LEVEL for 820 points.



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SERIEEXPERT POST COLOR TREATMENTS

SERIEEXPERT

ACIDIC SEALER VITAMINO COLOR Lotion en lait fixatrice de brillinge Broage express Stime sealing rinse-out lotion

FORMULE PROFESSIONNELLE PROFESSIONAL FORMULA

COMING JANUARY 2021

SERIEEXPERT

GLUCO POLYPHENOL COMPLEX BLONDIFIER

Concentré restaurateur instantané pour cheveux blonds méchés Instant restoring concentrate for highlighted blonde hair

FORMULE PROFESSIONNELLE PROFESSIONAL FORMULA



THESE ARE A FEW OF MY FAVORITE THINGS L'ORÉAL PROFESSIONNEL EDITION



ANDREA HANS @andreahansnyc Salon Owner Broome Street Society, New York

Years with L'Oréal Professionnel? 4 Color, Cut or Style? Color Favorite Holiday Movie? Family Stone Favorite Holiday Song? Silent Night **3 L'Oréal Professionnel retail products l** can't live without during holiday season? SERIE EXPERT Pro Longer Shampoo, TECNI.ART Next day Hair, TECNI.ART Densité





BIANCA BOMMARITO @beautybybiaaa Independent Stylist, Michigan

Years with L'Oréal Professionnel? 6 **Color, Cut or Style?** Color Favorite Holiday Movie? Home Alone Favorite Holiday Song? Mele Kalikimaka by Bing Crosby

3 L'Oréal Professionnel retail products l can't live without during holiday season? SERIE EXPERT Repair 10 in 1, Mythic Oil Huile Originale, TECNI.ART Architexture









SCOTT SMITH @beautybysmith Independent Stylist Marzia Salon, California

Years with L'Oréal Professionnel? 12

Color, Cut or Style? Style

Favorite Holiday Movie? It's a Wonderful Life

Favorite Holiday Song? Little Drummer Body by Bing Crosby & David Bowie

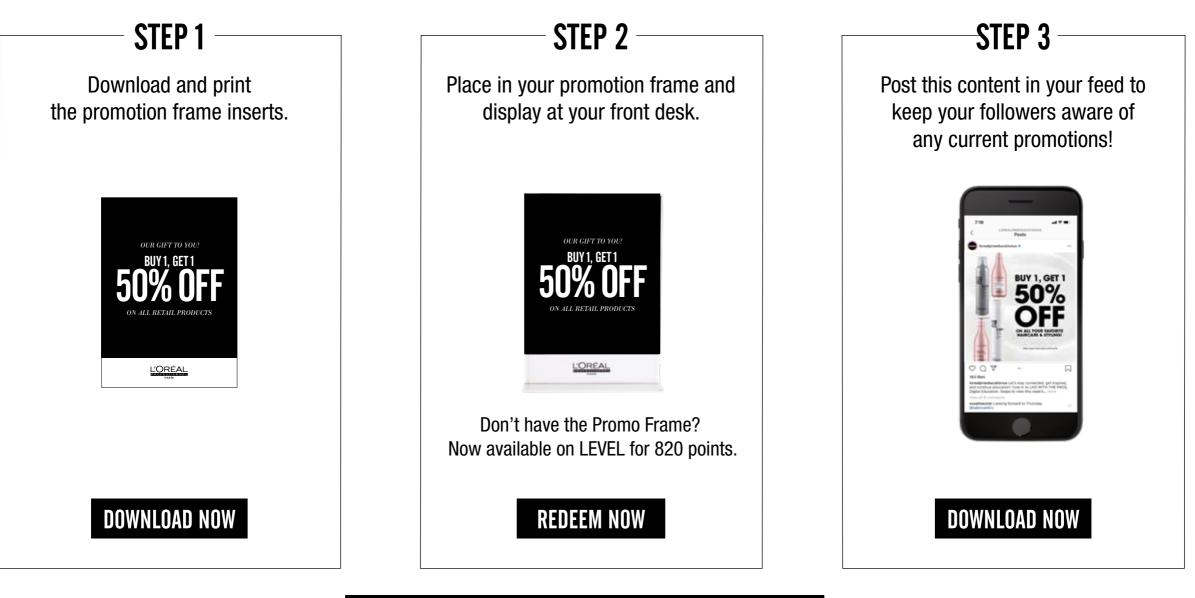
3 L'Oréal Professionnel retail products I can't live without during holiday season? TECNI.ART Super Dust, TECNI.ART Transformer Gel, TECNI.ART Infinium 3





YOUR DECEMBER SELL-THROUGH PROMOTIONS

PASS YOUR SAVINGS ONTO YOUR CLIENTS WITH THESE TURNKEY PROMOTION IDEAS. Implement in just 3 simple steps.



DOWNLOAD THE FULL NOVEMBER SELL-THROUGH TOOLKIT