





### 9 LEVELS OF LIFT

- Optimal Neutralization
  - Cleaner Results

### ENRICHED WITH OLICARE COMPLEX™

- Improves Hair Cosmeticity\*
- Creamy texture for ease of mixing and application

### VISIBLE WITHIN 10 MINUTES

- Maximum lift on the darkest bases
  - Accelerated Lightening Action

**DISCOVER** 

# TWO DIFFERENT TECHNOLOGIES ONE POWERFUL PROCESS

#### OIL DEVELOPERS

**OIL BASED** 

These developers work in tandem with the 9-level lightener. The oil within the developer is formulated to boost the lighteners performance.

WHEN TO USE

**20-VOL**ON SCALP, LENGTHS AND ENDS

**30-VOL**LENGTHS AND ENDS ONLY



#### 9 LEVEL POWDER LIGHTENER

**ENRICHED WITH OLICARE COMPLEX™** 

A caring blend of ingredients within the lightening powder formulated to improve cosmeticity of the hair.

#### DEDICATED FOILS

WHEN TO USE

Blond Studio 9 is optimized to be partnered with these foils for all <u>enclosed techniques</u>.

Their Aluminum Purity allows the lightening mixture to quickly & evenly lift the hair.

1 LITER 17.6 OZ

**DISCOVER 20-VOL** 

**DISCOVER 30-VOL** 

DISCOVER LIGHTENER

**DISCOVER FOIL** 

# Majirel NEW PACKAGING COMING SOON

Soon, you will begin to see Majirel's renovated packaging in your deliveries and in-store. Thank you for your partnership as we renovate sustainably and phase into this new beautiful packaging.

We have more exciting innovation coming in 2020 – stay tuned!









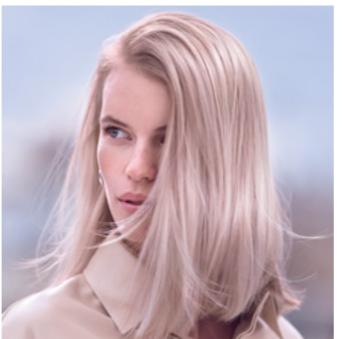




# IT HAPPENED IN 2019





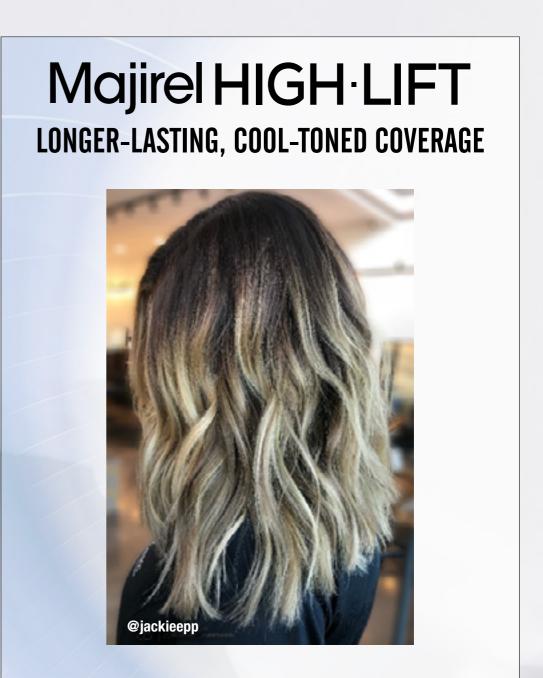






# Majirel NEW TECHNOLOGY & A NEW LOOK

## Majirel COOL-COVER DEEP COVERAGE, NEUTRALIZING RESULTS **SHADES** to complete your toolkit for the toughest haircolor challenges CC 3/3N CC 10/10N CC 10.1/10B



# Majirel

### SHEER. LUMINOUS. PRISMATIC SHINE.



- · No level for 4X more translucency vs. Majirel Classic
  - High reflect concentration to neutralize







### GLOW UP YOUR COLOR SERVICES















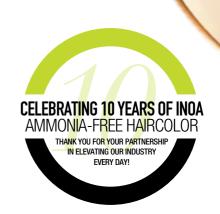


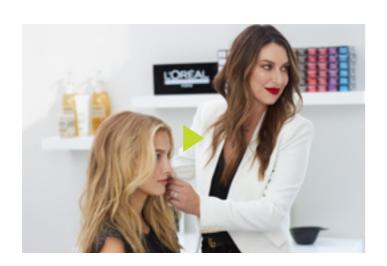


FIND FULL STEP- BY-STEPS ON OUR PRO SITE WWW.PROUS.LOREALPROFESSIONNEL.COM



## IN ( )A™ TOGETHER, WE CELEBRATED





WATCH VIDEO



INOA was the answer to a question I had for a very long time, 'how can hair color be more gentle?'

#### JENNIFER LUSZCZAK

@hairpaintedbyjen Colorist, Matthew Morris Salon

2 SHADES





**VIEW SWATCHBOOK** 

I trust INOA because it has changed my salon world's life!

#### **SUZIE BOND**

@suziebond
Salon Owner, Bond Beauty



### FRENCH BALAYAGE + GLOSS WITH

### DIAL I G H T







VIEW DIA INSPIRATION GUIDE



VIEW SWATCHBOOK



# SERIEEXPERT WE INTRODUCED TOP SELLERS

with most powerful pure ingredients in professional concentration



ACAI POLYPHENOL BLONDIFIER

For Color-treated or highlighted blondes



GOLD QUINOA + PROTEIN ABSOLUT REPAIR

For damaged hair



#serieexpertus #lorealprous



# AN EXCITING TRANSFORMATION NEW MUST-HAVE PRODUCTS AND NEW MODERN & CHIC PACKAGING



#### **FIX POLISH**

A compact gel-in-wax that guarantees targeted retouching

#### MASTER FRENCH HAIRSTYLING WITH TECNI.ART

Join us on prous.lorealprofessionnel.com for styling videos featuring international artists, including Anh Co Tran!







### SOURCE

### A LOOK BACK AT SALON SUCCESSES

New clients are purchasing retail in the salon 55
THE GLAM ROOM & INDIGO SALON

Offering salon services partnering Source Essentielle and INOA

**SQUARE SALON & MUSE SALON** 

Creating excitement with the Shampoo Refill
System and merchandising displays

MICHAEL ANGELO SALON & VANITY SALON



for all Source Essentielle products on saloncentric.com

TO LEARN MORE SALON BEST PRACTICES WITH SOURCE ESSENTIELLE, JOIN US ON PROUS.LOREALPROFESSIONNEL.COM















# CHEERS TO AN AMAZING YEAR ON SOCIAL!

Thanks to YOU, our hairdresser community, for sharing your work and talent with us. Your posts have made our social media channels dynamic, authentic and a showcase of amazing talent!

Here are just some of the top posts our followers have loved from 2019!









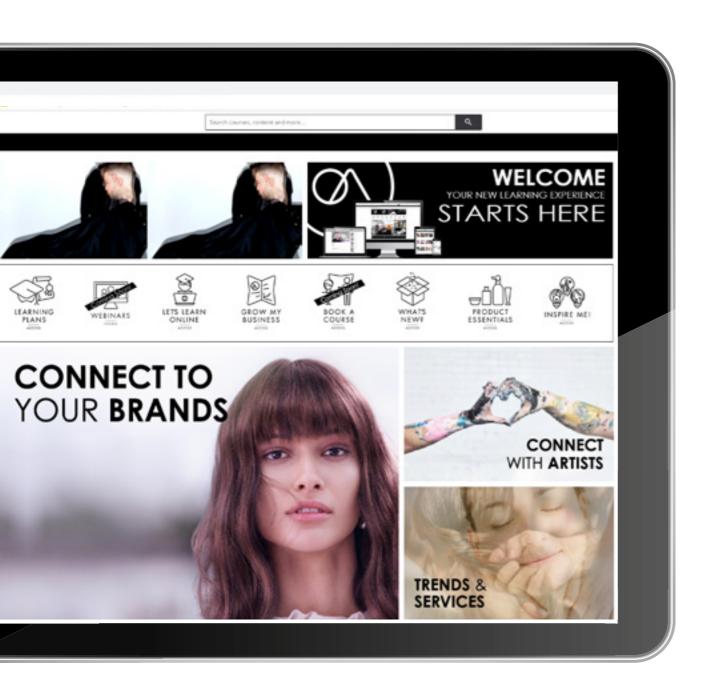




### UNLOCK YOUR POTENTIAL

# VIEW TRENDS, EXCLUSIVE EDUCATIONAL CONTENT & CONNECT WITH L'ORÉAL PROFESSIONNEL ARTISTS

Embracing all brands and open to all salon professionals



Let's Connect

### WWW.LOREALACCESS.COM/US

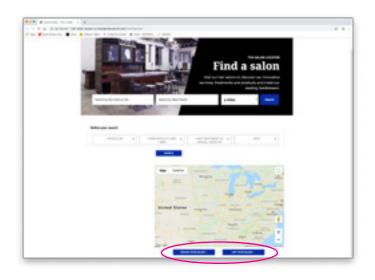


**@LOREALPROEDUCATIONUS** 

# SALON LOCATOR HOW TO ADD OR EDIT YOUR SALON

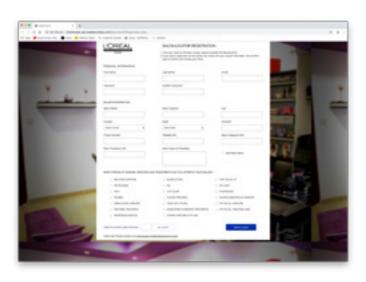
### **GET STARTED**

- Visit LPSalons.com
- To list your salon on the locator, click on "List Your Salon"
- To update your salon locator listing, click on "Update Your Salon"



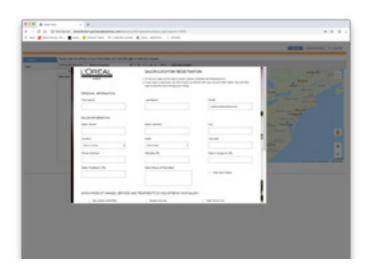
### LIST YOUR SALON

- Fill in your personal & salon information
- Tell us which products and services you offer
- You'll receive an email once your salon has been approved to go live on the locator
- Remember the email address and password you create so that you can update your listing in the future



### **UPDATE YOUR SALON**

- Log in with your email address and password you created for your salon locator account
- Under your salon name and address, click on the Paper/Pencil icon to edit your listing
  - Update your listing information and click "Save Changes"



### **DID YOU KNOW?**

- Over 40,000 Potential Clients have visited the Salon Locator page in 2019
- Potential Clients spend over 3 minutes looking for a L'Oréal Professionnel salon

### Make sure your salon is featured on the salon locator so potential clients find you!

Having Trouble? Use the Contact Us feature on the Pro Site and we'll help ensure your salon is listed on the locator.